

State of Washington  
Office of Insurance Commissioner  
2002 Washington Market Share  
Line of Business: Life - Life Insurance

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All Domestic Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Family Life Ins Co	63053	WA	\$859	\$0	\$0	\$0	\$859	0.04%
Farmers New World Life Ins Co	63177	WA	\$23,218	\$0	\$0	\$0	\$23,218	1.18%
Great Republic Life Ins Co	67482	WA	\$66	\$0	\$0	\$0	\$66	0.00%
Investors Life Ins Co North Amer	63487	WA	\$510	\$0	\$0	\$0	\$510	0.03%
North Coast Life Ins Co	67059	WA	\$569	\$0	\$0	\$0	\$569	0.03%
Pemco Life Ins Co	71803	WA	\$1,733	\$28	\$107	\$0	\$1,868	0.09%
Safeco Life Ins Co	68608	WA	\$11,955	\$0	\$7,679	\$0	\$19,634	1.00%
Safeco Natl Life Ins Co	90581	WA	\$81	\$0	\$0	\$0	\$81	0.00%
States West Life Ins Co	94188	WA	\$66	\$0	\$10,940	\$0	\$11,006	0.56%
US Branch of Industrial Alliance Pac	84514	WA	\$763	\$0	\$0	\$0	\$763	0.04%
Western United Life Assur Co	77925	WA	\$614	\$0	\$0	\$0	\$614	0.03%
Totals			\$40,434	\$28	\$18,726	\$0	\$59,188	3.00%

(1)Market Share is based on all authorized Washington companies' written premiums.